

Dear Kiran,

Greetings from movingDneedle!!!

As per our discussion with **Mr. P Kiran Kumar (Director – Corporate Relations – St. Martins Engineering College – Dullapally - Hyderabad)** we are pleased to hire a student **St. Martins Engineering College – Dullapally - Hyderabad** for the below mentioned position. Preferred candidates will be **post graduates (MBA) with Major-Marketing**. Below you can find the following details:

- Company Profile
- Job Description
- Salary Structure
- HR Policies.

Brief about our Company:

movingDneedle is a Business to Business Sales Lead Generation Company that provides fast and scalable, sales qualified leads through its unique Personalized Email Marketing framework. With about 200 employees and 50+ customers around the world, particularly in the US and UK we are continuously approached by companies who are looking at scaling their business at a faster pace.

We provide our customers with high quality leads that help their sales teams move the needle on Deals. We believe that providing our customers with sales qualified leads is only the beginning. We go a step further by providing them high-quality Research, Sales Support and Marketing Services that help our customers close more deals.

USA

4201 Coplin Drive
Sterling Heights
MI 48310, USA

INDIA

Corporate Office:
Door No :1-118/20,
Plot No:20, Rohini Layout,
Opp Cyber Towers, Madhapur,
HITEC City, Hyd, Telangana 500081.

Registered Office:

F-3, Second Floor
Ramesh Marg, C-Scheme
Jaipur – 302001.

Please find the Job Description below for the position of **Management Trainee (Inside sales)**

Job Description:

- Market Research and Email Marketing – USA, Europe, APAC and India Markets for different industry verticals, based on requirement.
- Work in designated regions and generate data to prospect clients.
- Run email campaigns for clients.
- Achieve targets based on requirements

Salary offered per annum:

The entry to the above position is via Management Trainee Position:

- CTC: 2.82 Lacs per annum
- Fixed = 1,50,000 Lacs per annum
- Variable(Incentive) = 1.32 Lacs (11,000 per month)
- Total Package per annum = 1, 50,000 (Fixed) + 1, 32,000 (Variable) = 2, 82,000 CTC per annum.

USA

4201 Coplin Drive
Sterling Heights
MI 48310, USA

INDIA

Corporate Office:
Door No :1-118/20,
Plot No:20, Rohini Layout,
Opp Cyber Towers, Madhapur,
HITEC City, Hyd, Telangana 500081.

Registered Office:

F-3, Second Floor
Ramesh Marg, C-Scheme
Jaipur – 302001.

HR Policies:

- We have bond agreement for a period of 9 months and students are required to submit their SSC certificate (10th) or a Passport.
- They have to serve a month's notice when they leave the company for the role of Management Trainee and this differs with the designation hike.

To know more: www.movingdneedle.com

Human Resources - Contact Details

Shailaja M J, movingDneedle, +91-9182728562, Shailaja.Malapula@movingdneedle.com

Corporate Office:

Door No: 1-118/20, Plot No: 20,
Rohini Layout, Opp Cyber Towers,
Madhapur, HITEC City, Hyderabad,
Telangana 500081.

Mobile: +91 – 9182728562.

Office Num: +91 – 7207099191.

USA

4201 Coplin Drive
Sterling Heights
MI 48310, USA

INDIA

Corporate Office:
Door No :1-118/20,
Plot No:20, Rohini Layout,
Opp Cyber Towers, Madhapur,
HITEC City, Hyd, Telangana 500081.

Registered Office:

F-3, Second Floor
Ramesh Marg, C-Scheme
Jaipur – 302001.